

# Causal-Informed Hybrid Online Adaptive Optimization for Ad Load Personalization in Large-Scale Social Networks

## Introduction & Motivation

- The Challenge:** Personalizing ad load in large-scale social networks requires balancing user experience and conversions under operational constraints.
- The Trade-off:** Showing too few ads underutilizes conversions, while too many degrade engagement and retention.
- Complexity:** This is a high-dimensional, constrained online optimization problem where decisions must adapt rapidly to dynamic user behavior.

## Problem Statement

Current methods face distinct limitations:

- Traditional Primal-Dual:** Enforces constraints reliably but adapts slowly in dynamic environments. Inherently exploitative.
- Bayesian Optimization (BO):** Enables exploration under uncertainty but suffers from slow convergence in high-dimensional spaces.

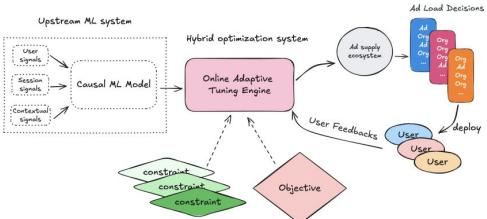


Figure 1: Causal-informed hybrid online optimization system for ad load personalization

## Proposed Framework CTR-CBO

**Cohort-Based Trust Region Contextual Bayesian Optimization** We propose a hybrid framework combining Primal-Dual methods with BO, enhanced by upstream Causal ML.

- Hybrid Approach:** Combines spatial partitioning (MoRBO) and temporal adaptation (PDCBO).
- Causal Integration:** Leverages upstream causal ML to estimate counterfactual treatment effects, informing Gaussian Process Regression (GPR) surrogates.
- Architecture:**
  - Primal Step:** Maximizes hypervolume improvement with a trust-region approach.
  - Dual Step:** Ensures time-average constraint satisfaction weighted across cohorts.

## Methods & Algorithm

**Local GP Modeling** Partition policy space into trust regions delineated by causal user-cohort sensitivity. Fit local Gaussian Process Regressors for ads score and constraint GPs per cohort.

**Kernel Formulation** To model the exponential relationship at the session level, we define the kernel as:

$$k_{sigmoid}(x_i, x_j) = \sigma_f^2 \cdot \frac{1}{1 + e^{-(a^T x_i^T x_j + b)}}$$

**Primal Update (Multi-Objective)** Compute hypervolume improvement (\$HVIS\$) and update parameters (theta).

$$\theta_{k,t} = \arg \max_{\theta \in T_{k,t}} (HV I_k(\theta, z_t) + \eta \lambda_k^T c_{k,t}(\theta, z_t))$$

### Dual Update (Constraint Satisfaction)

Update dual variables  $\lambda$  for time-average constraint satisfaction

$$\lambda_{t+1} = [\lambda_t + \sum_{k=1}^K w_k c_{k,t}(\theta_{k,t}, z_t) + \epsilon e]_+$$

Aakash Mishra, Qi Xu, Zhigang Hua, Keyu Nie, Vishwanath Sangale, Vishal Vaingankar, Jizhe Zhang, Ren Mao



## Experimental Results

Validated on a billion-user social network and synthetic datasets.

- Social Media A/B Test:** CTR-CBO required significantly fewer iterations to converge compared to CBO (~2 iterations vs. ~9).
- Synthetic Dataset:** CTR-CBO outperformed CBO in achieving convergence to policy thresholds (1% ads score increase for 1.5% impression increase).

**Proxy Model Accuracy** The GP surrogates showed strong predictive performance against actual A/B test results

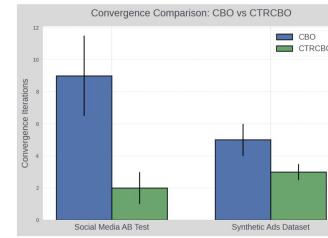


Figure 2: Comparison of convergence iterations between CBO and CTRCBO.

## Conclusion

**Performance:** CTR-CBO outperforms naive CBO for online policy tuning based on causal model cohorts.

**Impact:** Demonstrates faster convergence, robust constraint satisfaction, and improved personalization metrics.

**Scalability:** The framework effectively handles large-scale ads supply systems by combining the stability of primal-dual methods with the adaptive exploration of BO.

## References

- [1] N. Buchbinder et al., "Online primal-dual algorithms for maximizing ad allocations," ESA, 2007.
- [2] S. Daulton et al., "Multi-objective bayesian optimization over high-dimensional search spaces," UAI, 2022.
- [3] A. Goli et al., "Personalizing ad load to optimize subscription and ad revenues," Marketing Science, 2022.
- [4] H. Saganti et al., "Ad-load balancing via off-policy learning in a content marketplace," arXiv, 2023.
- [5] W. Shi et al., "Ads supply personalization via doubly robust learning," 2024.
- [6] Q. Xu et al., "Large-scale sponsored search ad allocation with online adaptation," Nature Scientific Reports, 2024.
- [7] W. Xu et al., "Primal-dual contextual bayesian optimization for control system online optimization," CDC, 2023.

